
Product Bulletin**Date: June 2019****Distribution:** *TotalTrax Sales, Services & Channel Partners***Subject:** *Announcement of Product Information***Products Affected:** *All EquipManager and ImpactManager RF products; all EquipCommand software products, and Location Services***Summary:**

TotalTrax is committed to providing the highest quality, continuously improving fleet telematics solutions for our customers. We have added advanced location services to our SXVX product line, providing customers, 3 levels of vehicle locationing to choose from.

TotalTrax is in the process of transitioning customers from our legacy products to new enhanced SXVX products. As a reminder, the following legacy products are at the end of their life cycle and new products have been developed to assist with the transition to the new platforms.

TotalTrax Location Services

Fleet, Warehouse, and Safety Managers need adequate tools to gather and analyze information about their vehicles in order to meet or exceed business goals. Having access to precise, near real-time rich location data can help managers in a variety of powerful ways including:

- Identifying patterns that predict future events such as impacts and congestion
- Designing optimal travel routes
- Determining best product placement locations
- Observing and understanding pallet movement
- Setting and reviewing benchmarks for vehicle paths, speeds, and other related measurements

TotalTrax Offers Three Levels of Vehicle Locationing:

Level 1: LXBase provides base-level location functionality

- Works well for companies with smaller facilities and don't need to identify exact vehicle locations
- Wi-Fi-enabled
- Provides an estimate of where the vehicle is within a facility when an event occurs
- Utilizes the Event Report to provide location information

Level 2: LXRange provides mid-level location functionality

- Works well for companies with medium to large facilities that need tighter location monitoring
- Provides location of the vehicle within a 50-foot radius
- Flexible reporting solution that provides information by unit or by operator of where an event occurred
- Mapping capabilities include:
 - Live Map displays a snapshot of a vehicle's location
 - Event Map displays the specific location where an event occurred

May require installation of additional access points

Level 3: LXOptical provides top-level location functionality

- Works well for companies with larger facilities that require high levels of accuracy and/or breadcrumbs
- Provides location of the vehicle within a 1-foot precision
- Flexible reporting provides the insight for predictive analytics to be able to report on speeding violations, stop violations, and location where the event occurred
 - Mapping capabilities: Live Map displays live vehicle data
 - Event Map displays the specific location where an event occurred
- Adds near real-time, rich locations stamps to most events

Supports geofencing and Inventory Management technology
Requires additional VX hardware (VX71 and OPMs)

TotalTrax Legacy Products:

EquipManager and ImpactManager RF End of Life status:

- Limited Support ends December 31, 2020

EquipCommand End of Life status:

- Limited Support ends June 30, 2020

Transition Path – Mixed Fleet

To bridge the transition from the old to the new, SX200 Mixed Fleet was introduced to allow legacy hardware to continue to be used with the next generation of software. It also provides the ability to utilize the new and expanded functionality, as well as the updated VX hardware and technology.

Mixed Fleet allows customers to transition to, and take advantage of, the more robust SX/VX cloud platform without purchasing new VX hardware. This means customers can continue to use their legacy hardware during the transition.

The Solution

The TotalTrax SX/VX Telematics Platform provides customers with more advanced information management, reporting, and analysis tools than any other system. The SX/VX doesn't just make equipment smarter; it provides comprehensive control over an

entire operation and delivers outstanding economic value from your telematics investment.